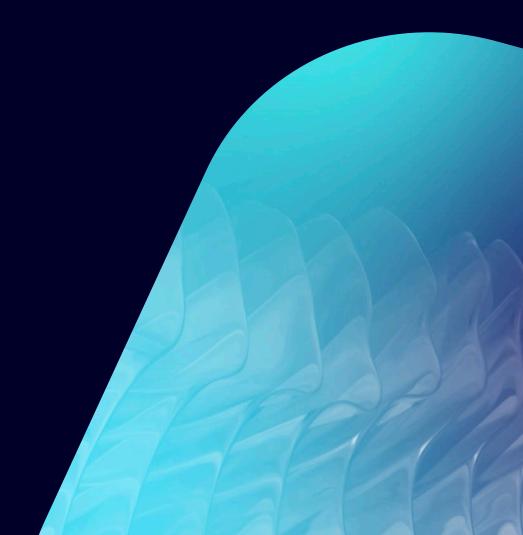


A Strategic Roadmap for Cloud Adoption



Abstract

Understand the journey of cloud adoption for businesses in this comprehensive guide. From recognising challenges to setting practical goals and strategies, gain insights for a successful transition. Discover how Orro helps this transformation through agile cloud solutions.



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Introduction

With the rise of digital transformation, cloud adoption has become a key element for businesses looking to stay competitive in today's market.

By 2027, more than 50% of enterprises will adopt and implement industry cloud platforms to accelerate their business operations, and 60% of executives have found it as the primary catalyst for growth in 2022. Understanding the challenges and benefits is crucial. This guide simplifies cloud adoption, addressing challenges and providing practical insights, with a focus on Orro's role in enabling this transition. Public cloud adoption in both Australia is expected to continue to rapidly increase in pace and size during the next four years to \$22.4 billion in 2026.





Benefits of Cloud Adoption

2.1 Enhanced Agility in Uncertain Environments

Cloud adoption equips organisations with unparalleled agility to navigate uncertain and rapidly changing circumstances. According to a recent survey, businesses that use cloud technologies report a 45% improvement in their ability to respond to market fluctuations, displaying the strategic advantage of cloud adoption in fostering resilience.

2.2 Improved Security

According to RapidScale, 94% of businesses saw improved security upon migrating to the cloud, with an added 91% finding it easier to meet government compliance requirements. The key to this enhanced security lies in robust data encryption during transmission and storage. Encryption ensures that data is less accessible to unauthorised individuals or hackers, reinforcing the protection of sensitive information throughout its lifecycle in the cloud. This proactive security measure not only safeguards against potential cyber threats but also enables businesses to meet stringent regulatory standards effectively.

2.3 Strategic Growth Driver for Innovation

Identified as a critical growth driver by executives in 2022, cloud adoption forms the bedrock of strategic initiatives. Research shows that companies embracing cloud technologies experience a 48% faster time-to-market for innovative products and services, displaying the transformative impact of cloud adoption on innovation.



2.4 Operational Efficiency Through Technology Integration

Cloud adoption uses innovative technologies like artificial intelligence and automation to streamline operations, enhancing overall efficiency. Studies show that organisations integrating cloud-based automation experience a 41% reduction in operational costs, underscoring the tangible financial benefits of cloud adoption.

2.5 Disaster Recovery

When confronted with unforeseen disasters that may threaten your organisation, anticipation and prevention may be challenging, but speeding up recovery is within your control. Cloud-based services offer swift data recovery solutions for a spectrum of emergency scenarios, ranging from natural disasters to power outages. Notably, 20% of cloud users assert achieving disaster recovery within four hours or less, a feat only claimed by 9% of non-cloud users. The agility and efficiency of cloud-based disaster recovery mechanisms empowers organisations to minimise downtime and swiftly resume operations in the face of unexpected disruptions.





What is Cloud Adoption?

Cloud adoption refers to the strategic approach that enterprises take to use the capabilities of "the cloud," which includes software and services running on the Internet rather than on local computers or on-premises servers. The primary goal of cloud adoption is to enhance the scalability of Internet-based database capabilities while simultaneously reducing costs and mitigating risks.

In practice, cloud adoption involves the use of cloud computing, wherein businesses use remote servers hosted on the Internet to store, manage, and process critical data. This approach offers several advantages, including improved scalability, flexibility, and cost-effectiveness compared to traditional on-premises solutions.

While cloud computing has been accessible to the public for several years, a more recent concept known as hybrid cloud computing has gained prominence. Hybrid cloud involves combining one or more cloud service providers with a private IT infrastructure specifically designed for a particular organisation. This hybrid model provides organisations with the flexibility to choose the most suitable combination of public and private cloud services based on their unique requirements and objectives.

3.1 How Does Cloud Adoption Work?

Cloud adoption works by moving essential computing services, applications, and stored data to remote, cloud-based servers. These servers can be either private or shared, presenting a cost-effective means of managing compute power as a company scales its operations. Once data and applications find their home in the cloud, they are effortlessly accessed through an internet-connected browser.

3.2 Who Needs Cloud Adoption? Why?

Cloud adoption extends its benefits across companies or organisations of varying sizes. For smaller enterprises, it appears as a cost-effective avenue to navigate growth or recession without incurring the burdensome expense of on-premises, hardware-centric computing. Larger companies, on the other hand, stand to gain scalability advantages, coupled with the assurance of zero-downtime security–particularly crucial for organisations entrusted with safeguarding sensitive consumer data. The ubiquity of cloud adoption as a transformative tool underscores its relevance as an indispensable asset in the arsenal of modern business strategies.



Understanding Cloud Adoption Challenges

4.1 Legacy Applications and Cloud Adoption

In the journey toward embracing cloud adoption, a common challenge arises when dealing with legacy applications not equipped for the cloud era. These outdated systems present a significant hurdle, causing organisations to deal with the complexities of changing or rebuilding them for best performance in a cloud environment.

Recent studies shed light on the broader landscape, revealing that 28% of organisations are replacing legacy systems. Additionally, 27% are navigating complexities within their existing IT infrastructure.

4.2 Aging Infrastructure and the Need for Cloud Adoption

As current infrastructure approaches the end of its lifecycle, concerns about reliability, security, and performance arise. Outdated hardware and software may hinder an organisation's ability to keep up with technological advancements, affecting overall efficiency. A Deloitte survey highlights a noteworthy trend: IT departments distribute over 55% of their tech budget to support business operations, leaving only 19% for innovative solutions. This underscores the challenge organisations face in balancing immediate needs with the imperative to innovate, making a clear digital transformation roadmap crucial.

4.3 Challenges for Understaffed IT Departments in Cloud Adoption

An understaffed IT department poses challenges in managing and keeping current infrastructure. The scarcity of in-house ability not only impedes the organisation's adoption of modern technologies but also hampers responsiveness to evolving cybersecurity threats.

Expressing the impact of this shortage, a significant 63% note that resources drained by device management could be better used in other strategic IT projects, such as security. This statistic underscores the opportunity cost associated with an understaffed IT department, highlighting the critical need for workforce planning and a digital transformation strategy to address these challenges.



4.4 High Costs of Defence and Budgeting Challenges

Organisations struggle with escalating costs to safeguard digital assets against growing cyber threats. Gartner projects a spending increase of 11% in 2023 compared to 2022, emphasising the growing financial burden of effective security and risk management.

This high cost of defence not only strains financial resources but also presents challenges in distributing and budgeting effectively for other critical IT initiatives. Compounding this issue is the essential nature of cybersecurity investments, as shown by the average cost of a data breach in 2023 reaching AUD \$4.03 million. Striking a balance between fortifying cybersecurity measures and perfecting budgetary allocations becomes paramount.

4.5 On-Premises vs. Public Cloud Dilemma

Organisations find themselves at a crossroads, facing a critical decision between supporting an on-premises IT consumption model or migrating operations to the public cloud. This decision involves assessing trade-offs between control, scalability, and cost-effectiveness, requiring careful consideration of the organisation's unique requirements and goals.

Key deciding factors are Total Cost of Ownership (TCO) and set up times. Buying an on-premises application can cost large up-front charges and take 6-12 months to set up all while causing disruptions to the team. On the other side cloud adoption means no hardware or software to buy, can be set up and running in minutes, and is billed monthly based on use.





Defining Goals and Strategies

5.1 Why Adopt Cloud?

Embarking on the journey of cloud adoption requires a clear understanding of our overarching goals. Are we aiming to enhance responsiveness to rapidly shifting customer needs? Do we seek significant improvements in productivity? Is our ability for innovation falling behind? Addressing these crucial questions sets up the foundation for a purposeful and directed cloud transformation. According to Foundry's 2023 Digital Business Survey Half of respondents (50%) are doing it to reduce costs and inefficiencies,

up from 38% last year. Others expect cloud adoption to create better customer experiences to keep up with expectations (45%), enable business agility/resiliency (41%), or improve security (40%).

5.2 Scope of the Project

With your goals in mind, the scope of cloud adoption unfolds, ranging from people-centric approaches like agile at scale to comprehensive overhauls of technology and infrastructure. This may involve replacing legacy IT platforms and transitioning to the cloud. Concrete examples include personalisation and digital marketing, end-to-end customer journeys, digital supply chains, and digital shared services.

5.3 How Do We Implement the Transformation?

Implementing successful cloud adoption involves addressing critical questions surrounding leadership, governance, resourcing, focus, and approach—whether through pilots, incubators, or lighthouses. Coordinated efforts between product, channels, support functions, and the technology function are essential. Gaining buy-in from middle management is crucial for a unified approach, ensuring all sides of the organisation work cohesively.



5.4 Crafting a Successful Transformation Strategy

A comprehensive cloud adoption strategy significantly enhances the likelihood of success. This begins by articulating how cloud technology will be used to achieve strategic goals. Linking cloud initiatives with desired business outcomes is crucial. Conducting a high-level business review and considering the organisation's position in the market, along with expected changes, are vital components. Crafting a vision for future evolution and a detailed cloud adoption roadmap ensures a clear path forward. Importantly, organisations must calculate the expected return on investment and define metrics to measure the alignment of business objectives with project outcomes.

5.5 How Orro Can Support Your Cloud Adoption Journey

Orro is not just a service provider; we are your strategic ally in the transformative realm of cloud adoption. With an unwavering commitment to excellence, Orro stands at the forefront of network, cloud, cybersecurity, and unified communications convergence. We don't just offer solutions; we tailor them to your unique needs, ensuring a smooth and efficient cloud adoption journey.

In cloud implementation, Orro excels at navigating the landscape of leadership, governance, resourcing, and approach. Our holistic method ensures a coordinated effort across all areas of your organisation, guaranteeing a smooth transition to the cloud.

When it comes to crafting a practical strategy, Orro gets to know your business. Our experts articulate a vision for your organisation's transformation, creating a detailed roadmap that aligns technology with desired business outcomes.

Orro's value doesn't end with implementation and strategy—we continue to be your partner throughout your cloud adoption journey. In a landscape where adaptability is crucial, Orro's agile cloud-native and multi-cloud strategies present a practical solution to meet business demands.







Conclusion

Deliberate and meticulous planning should underpin your transition to the cloud. While the potential benefits are substantial, their realisation hinges on careful strategising and execution. Conduct a Total Cost of Ownership (TCO) analysis in collaboration with your Finance team to discern the cost-benefit equation—having them on board is strategically helpful.

Consider starting the process with a small-scale pilot to gain valuable insights. Acknowledge that failure is a plausible outcome but view it as an opportunity to learn swiftly. In this transformative journey, use the value of Orro as a trusted partner, excelling at the convergence of network, cloud, cybersecurity, and unified communications. Positioned at the core of these domains, Orro offers end-to-end support for your digital transformation initiatives, ensuring adaptability in a dynamic business landscape. The time and effort invested in your journey into the cloud, fortified by Orro's expertise, will prove to be a worthwhile project.



